What is your vision for 2020 as a BG Chamber Investor? The Chamber’s vision for the investment in our business climate to enhance quality of life in our community was successfully led by Executive Director Mary Hinkelman with the support of the Chamber Staff Sandy Kerr, Bethany Eschedor, Steve Deutschman and Cyndie Thielen-Lombardo.

The Chamber is consistently being proactive in reviewing prospects for growth and continual financial sustainability. This past year we researched how to utilize the resources we have and grow them by partnering with the Bowling Green and Toledo Community Foundations. When complete, we look to benefit from new outreach to involve others in support events and opportunities for both the community and Investors. The Chamber diligently works to bring all community partners together for the betterment of all.

The Chamber Foundation embarked on a new endeavor this past year by partnering with Investors Biggby Coffee, You Move Me and Waddington Jewelers on our inaugural Giving Tuesday event. Giving Tuesday was a success and helped highlight 12 nonprofit Investors during a live radio remote with Clint Corpe of The Morning Show. The intent was to promote the concept that the giving extends past Giving Tuesday and becomes an opportunity to donate to the Chamber, be it monetary or the volunteering of one’s time throughout the year.

Our Ambassadors began hosting the quarterly Welcome Breakfast. New investors and non-investors wanting to know more about our Chamber are invited to hear from our Project Teams on projects, focus and personal fulfillment. The Mayor is also included in this welcoming event.

Collaboration has been a key focus and being able to enhance our Town/Gown relationship with BGSU has certainly been positive. The Fall & Winter Falcon Coach Luncheons have offered our investors the opportunity to hear from the coaches on a more intimate level, network with new individuals and hear from the City on what connects them to the University and Falcon Sports.

The Chamber will continue to provide extraordinary opportunities to grow needed networks and gain new insights to address the ever-changing challenges facing all of us in business today. I encourage you to make the most of your membership; attend an event, a program or volunteer. Your membership extends past what you benefit from as an Investor, to the support you can provide to your fellow Investor and community.

Melinda Kale
Work Leads to Independence
2020 Bowling Green Chamber of Commerce President

2020 Board of Directors

Front Row, from left: Kevin Fowler, KeyBank (Past-President); Melinda Kale, WLI (President); Brooke Harrison, Bowling Green Manor (Vice President); Greg Esposito, InTech IT Solutions (Treasurer); Ben Waddington, Waddington Jewelers (Secretary); Nick Puffer, Bowling Green Vision Center (Rep-Al-Large); Mary Hinkelman, Executive Director

Second Row, from left: Rachel London, Thayer Family Dealerships; Wendy Chambers, Bowling Green Convention & Visitors Bureau; Mark Cassin, State Bank; Amanda Bamshi, Wood County Farm Bureau; Matt Karaffa, First Insurance Group; Tony Vatter, Downtown Bowling Green; Francis Scruci, Bowling Green City Schools; Sue Clark, Bowling Green Economic Development; Lori Tretter, City of Bowling Green; Dee Meyers, Rosenboom Custom Crafted Cylinders

Back Row, from left: Brittany Dunn, Dunn Funeral Home; Michelle Ruhl, Brookside Bowling Green; Sandra King, A.A. Green Realty, Inc.; Gary Olise, Biggby Coffee; Kent Kokomoor, Elite Collegiate Apparel; Mike Rywaliski, Farmers & Merchants State Bank; Steve Weihl, AgCredit

Not pictured: Sue Clanton, United Way; Elizabeth Geer-Fry, Geer Law; Stan Korducki, Wood County Hospital

Chamber Staff
Mary Hinkelman, Executive Director
Sandy Kerr, Administrative Asst./Office Manager
Steve Deutschman, IT & Communications
Bethany Eschedor, Social Media & Event Coordinator
Cyndie Thielen-Lombardo, Office Support

Contact Information
130 South Main Street
Four Corners Center
Bowling Green, Ohio 43402
Phone: 419-353-7845
www.bgchamber.net
Mission Statement: To support an environment for the development and success of business within the Bowling Green area.

It’s hard to believe that 2020 is here! Can you believe it’s been 20 years since the Y2K scare? At the beginning of the year I shared a quote with you from Byrd Bagget, “Goals are like the stars: they are always there. Adversity is like the clouds: they are temporary and will move on. Keep your eyes on the stars.” We all deal with adversity and change in our life and keeping positive can often effect the final outcome. This was Mary Hinkelman’s first full year as our new Executive Director. She and the staff have done a wonderful job with this change. They as well as many of the volunteers have fine-tuned some of the project teams to help further grow The Bowling Green Chamber of Commerce in a positive way. The Ambassador Project Team is just one of these examples. We had another great turn out for the Community Fireworks event in July. Then in August The Bowling Green Chamber of Commerce held its annual Golf Outing, the Chamber’s only fundraising event. This year the teams all booked early. This along with our sponsors made for one of our best years yet. The Holiday Parade went off without a hitch in November, with 100 units participating. Obviously I’m only highlighting some of larger project team events, but without the support of all our project teams, sponsors, staff and volunteers, The Bowling Green Chamber of Commerce would not be able to foster the business climate to enhance the quality of life in our community. As you may have come to realize, I like quotes and would like to end on this quote from T. S. Elliot, “for last year’s words belong to last year’s language, and next year’s words await another voice. And to make an end is to make a beginning.”

Kevin M Fowler
Branch Manager
Assistant Vice President
KeyBank
2019 Bowling Green Chamber of Commerce President

Income Summary 2019 January – December

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member Fees</td>
<td>$21,148.58</td>
</tr>
<tr>
<td>Event Revenue</td>
<td>$4,950.00</td>
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<tr>
<td>Sponsorship</td>
<td>$24,766.00</td>
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<td>Total</td>
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Expense Summary 2019 January – December

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</tbody>
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Leadership

Leadership BG
Front row, from left: Greg Kanyon, InTech IT Solutions, Mackenzie Notziger, Montessori School of Bowling Green; Amanda Gamby, City of Bowling Green; Travis Glick, Thayer Honda; Ryan Davis, US Insurance; Brandon Walsh, Westem Falcon Plaza; Raj Kumar, Regal Balitol

Back row, from left: Bryan Hartlter, The Danberry Company; Mick Murray, City of Bowling Green; Melissa Bell, Signature Bank, N.A.; Liz Forsman, Wood County Hospital; Patti Ankeny, CMC Group; Erika Addins, Bowling Green Care Center; Amy Brinkman, Wood County Board of Developmental Disabilities; Tiffany Monroe, Fifth Third Bank; Rebecca McMonigal, Wood County Sheriff’s Office; Shannon Fisher, Wood County Job & Family Services; Corey Fowler, Farmers & Merchants State Bank

Not Pictured: Brad Feenan, Bowling Green Fire Division; Emily Jasinski, Key Mortgage; Anthony Martinelli, Thayer Chevrolet

Leadership BG
5 Sessions, 22 Participants, 24 Hosts locations, 86 Guest Speakers
Class Project: Raised $2,268 for the Wood County Humane Society

Leadership Bowling Green Alumni Association
Annual Golf Ball Drop: 240 Golf Balls sold, $1225 funds raised, Winner, Mary Hinkelman

Leadership High School Leadership
Front row, from left: Chloe Rogowski, Bailey England, Haley Trimpey, Omar Vazquez
Back row, from left: Hallie Web, Emma Grisdale, Luke Kobyliik, Asa Lanning, Emma Bahnisen, Kaymara Stalley

High School Leadership
5 Sessions, 34 Guest Speakers, 4 Sponsors including: BG Exchange Club, BG Kiwanis, BG City Schools, and Leadership BG Alumni Association
Class Project: Knotted blankets for the Bowling Green Pregnancy Center

Mission

ACT BG’s Mission is to attract and retain young professionals in Bowling Green. Our efforts focus on connecting active professionals to each other and to the community through social, civic, charitable, and professional development events.

Amazing Race
Recipient: Middle School One Book BG
$5,650.69

Christmas Elves & Wreath Auction
Recipient: Brown Bag Food Project, The Coconoe, & Thayer Family

Dealerships Christmas Dreams Program
$9,000-$10,000 in cash, food, and toys

Superbowl Squares
$950

Onesi Bar Crawl
Recipient: Ovarian Cancer Connection
$970

Grand Total of Funds Raised:
$12,794.32
Over 350 volunteer hours
Investors
By The Numbers

Total 441
New 25
Retention 96%
New Member Retention 81%

Welcome New Investors!

Ashley Vetter Design
BG Burgers
Bowling Green License Bureau
CGI Communications
Charter Communications dba Spectrum
Chase Bank
Environmental Water, Ltd
Fastsigns of Findlay
Hines Insurance Agency
Howards Club H
Integrated Consulting Solutions
Neurology & Headache clinics of NWO
Northern Ohio Grain Co-op
Novel Blends
Ortinau Art
Panera Bread
Spence Lawn Care & Snow Plowing
Staples
State Farm - Matt Schaaf
Team Johnson Limousine Service
TIG Fleet Service
Tropical Smoothie
Village of Bradner
Vint/Ilage
Whiteford Kenworthy

2-3% Savings on Insurance Rates

$1,000 Investor Grants

Grants are awarded for purpose of business improvement. Grants can be used for employee trainings, purchase of equipment, or to off-set cost of a BGSU or Owens Community College student internship.

Grants Awarded:
4H Jr 2018: The Cocoon - Support Staff Development
Work Leads to Independence - Purchasing an AED
Sleek Academy - Staff Development
Aardvark Graphic Enterprises - Employee Training

SAVINGS!
Office Depot - Reduced prices on office supplies
The Hubbard Company - Exclusive savings program
**Award Recipients - Thank You**

**Bowling Green Community Holiday Parade Winners**
- Best of Show: National Tractor Pullers Association
- Most Unique: BG City Schools Transportation Department
- Best Live Show: The BEAT Dance Company
- Best Decoration/Construction: Wood County Hospital
- Best Youth: Heidi’s Twirlers

**Major Fireworks Sponsors**
- Belleville Brothers Market (Pork-A-Lean stand)
- Bowling Green Community Foundation
- Bowling Green Manor
- Bowling Green Rotary Club Inc.
- City of Bowling Green
- Cooper Standard
- Eileen Underwood & Rich Rowlands
- KQN Driveline
- H & R Block
- Hampton Inn
- Marsh and Marsh Attorneys
- Meijer Nichols
- Northwestern Ohio Tractor Pullers Assn., Inc.
- Pizza 516 (Cheers & Beers)
- Rodney Rogers & Sandy Earle
- Rosenboom Custom Crafted Cylinders
- Wood County Hospital

**Major Parade Sponsors**
- Bowling Green Convention Visitors Bureau
- Bowling Green State University
- City of Bowling Green
- Downtown Bowling Green Foundation
- AA Green Realty
- Al-Mar Lanes/JC’s Sports Bar
- BG Transit
- Bowling Green Community Foundation
- Farmers & Merchants State Bank
- First Federal/First Insurance
- James D. Eckert Agency, Inc.
- Monty’s Mini Mall Salon
- Rosenboom Custom Crafted Cylinders
- The Beat Dance Company
- Torrence Sound
- Wood County Hospital
- Wood County Safety Council
- Wright Tire & Auto
- WTOL-11

**Honorable Mentions**
- League of Women Voters of Bowling Green
- Wood County District Public Library

**Chamber Foundation Education Scholarships Funded**
- A Charitable Corporation formed to provide economic support for the educational, cultural, civic, and economic development undertakings and to bring greater economic diversity in the greater Bowling Green area, through the support of projects of the Bowling Chamber of Commerce and other business related endeavors.

**Blood Analysis Program**
- Funds raised for scholarships: $8,068
- 259 appointments

**Message from Larry Weiss**
After seven very enjoyable years of hosting The Morning Show one week each month, I retired after doing my five shows in September. I truly thank Mary Hinlein and the Chamber staff, along with Clint Corpe for being such wonderful people to work with and, in the future, I look forward to seeing them one day filing in for Clint as might be needed. Looking back at 2019, there were many accomplishments that made The Morning Show a tremendous asset for BG and Wood County. A special thanks to all the local businesses and organizations who served as underwriters during my week hosting the show each month. Their involvement and participation made it all possible.

**Thank you Dave Horger, your vision started The Morning Show!**

**Joining the Wood County Safety Council will...**
- Earn savings on your premiums through rebates & performance bonuses
- Help businesses avoid mistakes & fines by keeping you up-to-date on BWC requirements
- Eliminate or reduce workplace injuries & illnesses and promote safety awareness

**Go to wcsafetycouncil.com to learn more!**