I want to extend a warm welcome to all and offer my best wishes for a successful 2018! It is with great pride that I accept the role of President of the Bowling Green Chamber of Commerce. 2018 marks the 22nd year that I have lived in BG, and it has been such a wonderful place to work and raise a family. I want to thank Pam Fahle for the support and guidance she has provided me as I make this transition. I look forward to our community’s future. It’s hard to believe, but the “Great Recession” and the financial crisis of 2008 have been behind us now for a decade. Unemployment is low, new job opportunities are being created both locally, and nationally at a fast pace, and we are likely to see the largest expansion of small business and entrepreneurship over the next few years that we have seen in decades. Our Chamber exists to support the growth, education, and networking opportunities for businesses and organizations in the BG Community. Whether it be through the BG Leadership program and High School Leadership program, educational seminars and workshops, networking opportunities through the various BigBands and business before and/or after hours, or legislative updates from our elected officials both locally, and at the State level, the BG Chamber of Commerce continues to seek opportunities to provide value-added services to its investors. The Chamber also sponsors or co-sponsors many local events such as the Fourth of July Fireworks, Annual Golf Outing, and the Holiday Parade. I invite anyone who is looking to get involved with one of our Project Teams or would like to serve on our Board of Directors, to seek out Earlene or anyone else on our Board.

I look forward to the many successes that 2018 are sure to bring. Thank you to everyone who makes BG such a great place. There truly is “No Place Like Our Best Hometown”!

Jerid Friar
Investment Executive
Fifth Third Securities
2018 Bowling Green Chamber of Commerce President

2018 Board of Directors

Front row, from left: Greg Esposito, InTech IT Solutions (Rep-at-Large); Kevin Fowler, KeyBank (Vice President); Jerid Friar, Fifth Third Securities (President); Pam Fahle, Operational Support Services (Past President); Brooks Harrison, Bowling Green Manor (Secretary); Melinda Kale, WLI (Treasurer); Earlene Kilpatrick, Executive Director

Second Row, from left: Cal Bowes, BGSU; Stan Korducki, Wood County Hospital; Wendy Chambers, Bowling Green Convention & Visitors Bureau; Lof Trettit, City of Bowling Green; Sue Clark, Bowling Green Economic Development; Dee Meyers, Rosenboom Custom Crafted Cylinders; Sarah Zmancy, Newlove Realty Inc.; Sue Clinton, United Way; Mary Hinkelman, Downtown Bowling Green; Mathew Manley, Heritage Corner Health Care Campus; Sondra King, A.A. Green Realty, Inc.

Back Row, from left: Nick Paffier, Bowling Green Vision Center; Justin Burns, First Federal Bank; Kent Kokomoor, Elite Collegiate Apparel; Joan Newlove, John Newlove Real Estate Inc.; Jim Phares, Huntington National Bank; Steve Gesicki, Pitt Pit, Dan Billings, Deck-Hanneman Funeral Home & Crematory; Francis Bronz, Bowling Green City Schools

Not pictured: Ben Waddington, Waddington Jewelers; Elizabeth Gear-Fry, Gear Law

Contact Information
130 South Main Street
Four Corners Center
PO Box 31
Bowling Green, Ohio 43402
Phone: 419-353-7845
www.bgchamber.net
Mission Statement: To support an environment for the development and success of business within the Bowling Green area.

It's hard to believe 2017 is now part of our past. It seems the older we get the faster time goes by... This year as your President I really tried to focus on "Board Engagement". We conducted some group activities to try and get all of the board members involved and strengthening being a part of the "Chamber Board Team". Board members became more informed by having Guest Speakers address issues impacting our community and our businesses. We were very proud to help steer the Montage Project, and we approved Investor discount programs through our Investors, The Hubbard Company and Herzng University. Through engaged Project Teams, the Chamber was even more informed and involved in providing our Investors up to the minute news and programs, all geared towards improving business, improving our community. The Great thing with the Bowling Green Chamber is it works like a "WELL OILED MACHINE", with the support of my Executive Board and Board of Directors and all of you! Then the daily day to day activities are handled by Earlene and her staff. It just all works "TOGETHER".

As many of you know I've worked for the last 2 years in Findlay Ohio and I can honestly say there is no comparison... I miss being in BG on a daily basis. BG is a very unique Community... I GOOGLED COMMUNITY...A GROUP OF PEOPLE LIVING OR WORKING IN THE BOWLING GREEN, OHIO...

Jennifer Campos: Support Services
2017 Bowling Green Chamber of Commerce President

Pam Fahle
Director of Human Resources
Operational Support Services
2017 Bowling Green Chamber of Commerce President

As I reflect on my role as the 2017 President, I see a COMMUNITY of People some with different Political views, some with different Goals and attitudes... But, the one thing we see in Common is the "COMMON INTEREST" the LOVE and RESPECT for BOWLING GREEN!!

Together under Jerid’s guidance we will continue our DREAMS over the Rainbow and ALWAYS REMEMBER THERE’S NO PLACE LIKE BOWLING GREEN, OHIO...

Pam Fahle
Director of Human Resources
Operational Support Services
2017 Bowling Green Chamber of Commerce President

Mission

Leadership

Front row, from left: Garrett Chamberlin, Northwestern Water & Sewer District; Jennifer Campos, Wood County Health District; Michael Trinity, City of Bowling Green; Sheri Stoll, BDSU; Stephen Ball, Alpha Management; Tara Bahnsen, Wood County District Public Library; Christine Banier, Bowling Green, Molly Tynel, Wood County Board of Developmental Disabilities; Emily Freeman, Northwestern Water & Sewer District

Back row, from left: Joseph Gabriel, Marathon Special Products; Nathan Eberly, Modern Woodman of America; Jayson Hines, Hines Insurance Agency; Justin Hencik, BDSU Financial Services; Jeremy Holland, Wood County Sheriff’s Office; Jennifer Yager, First Federal Bank; Trevor Newby, Thayer Chevrolet; Ben Waddington, Waddington Jewelers; Joe Fawcett, City of Bowling Green

Not pictured: Julie Claypool, Owens-Illinois

Leadership BG

9 Sessions, 19 Participants
38 Hosts locations, 117 Guest Speakers
Class Project: Raised $1,524.06 for Bobcat Basics which provides toiletries, school supplies, and apparel to students in need.

Leadership BG Alumni Association

Annual Golf Ball Drop - winner: Jennifer Campos; Holiday Social at the Carter House - 3 Sponsors; 250+ Participants

Front row, from left: Earlene Kilpatrick, Executive Director; Kevin Fowler, KeyBank (Treasurer); Greg Keglar, Principle Business Enterprises (Past-President); Pam Fahle, Operational Support Services (President); Jefd Frier, Fifth Third Securities (Vice President); Melinda Kaie, WLI (Secretary); Brooke Harrison, Bowling Green Manor (Rup-at-Large)

Second Row, from left: Sue Clark, Bowling Green Economic Development; Sarah Zmarzly, Newlove Realty, Inc.; Das Meyer, Rosenboom Custom Crafted Cylinders; Lori Tretter, City of Bowling Green; Elizabeth Grew-Fry, Gear Law; Francis Scrou, Bowling Green City Schools; Cal Bowers, BDSU; Wendy Chambers, Bowling Green Convention & Visitors Bureau; Brian Roush, UNIFY marketing & technology solutions; Sondra King, A.A. Green Realty, Inc.; Van Spears, The Copy Shop, Inc.

Third Row, from left: Greg Esposito, InTech IT Solutions; Jim Pillas, Huntington National Bank; Ben Waddington, Waddington Jewelers; Sue Clarion, United Way; Joan Newlove, John Newlove Real Estate, Inc.; Dan Billings, Deck-Hanneman Funeral Home & Crematory; Mary Hinkelman, Downtown GUT; Bowling Green; Justin Burris, First Federal Bank; Nick Puffer, Bowling Green Vision Center; Mathew Manley, Heritage Corner Health Care Campus

Not Pictured: Jennifer Feltmire, Owens Community College; Stan Korducki, Wood County Hospital

Income Summary

January – December 2017

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Member Income</td>
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<tr>
<td>Business/Investor Development</td>
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<tr>
<td>Misc, Revenue</td>
<td>7.33</td>
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<tr>
<td>Radio Program Payments</td>
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<tr>
<td>Copy Machine Reimbursement</td>
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<tr>
<td>Sale of Information</td>
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Expense Summary

January – December 2017

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<th>Item</th>
<th>Amount</th>
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<tr>
<td>Professional Fees</td>
<td>1.09</td>
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<tr>
<td>Misc</td>
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<td>Flat Book</td>
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<tr>
<td>Other</td>
<td>0.01</td>
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<tr>
<td>Chamber Foundation</td>
<td>$513.81</td>
</tr>
<tr>
<td>Total</td>
<td>$2,012.09</td>
</tr>
</tbody>
</table>

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Not Pictured: Jennifer Feltmire, Owens Community College; Stan Korducki, Wood County Hospital

Mission

ACT BG’s Mission is to attract and retain young professionals in Bowling Green. Our efforts focus on connecting active professionals to each other and to the community through social, civic, charitable and professional development events.

175+ Participants

Amazing Race Recipient: Brown Bag Food Project $4,802.75

Christmas Eve Recipient: Brown Bag Food Project, The Cocoons, & Thayer Family Dealerships $3,297 $2,640 from the Wreath Auction held at Brookdale Bowling Green

Grand Total of Funds Donated $8,099.75

High School Leadership


Class Project: Helping get a Millennial’s perspective of social media marketing for the Wood County Historical Museum

Not Pictured: Jennifer Feltmire, Owens Community College; Stan Korducki, Wood County Hospital

Mission

Leadership

Front row, from left: Julia Maas, Elana Cable, Jacklynne, Montanami, Sarah Kerr, Nick Jackson

Back row, from left: Dee Kukel, Alexs Kisor, Riley Cordes, Stephanie Bell, Rebecca O’Hare, Jeremy Christoff

High School Leadership


Class Project: Helping get a Millennial’s perspective of social media marketing for the Wood County Historical Museum

Not Pictured: Jennifer Feltmire, Owens Community College; Stan Korducki, Wood County Hospital

Mission

Leadership
• Visited 21 new businesses
• 36 active Ambassadors
• Representation at all Chamber Programs
• Co-chaired by Sondra King, A.A., Green, Inc. and Chris Starns, Wood Haven Health Care

• 284 guests
• Theme: Share the Magic of Your Chamber
• Recognized Outgoing Board Members:
• Four Lunch & Learn presented by The Employers’ Association
• Two Small Business Management Series
• QuickBooks 101 training with Huffine Software
• Tax Update with Clark Schaefer Hackett & Associates
• Four legislative Updates: Keith Lake, Ohio Chamber of Commerce, and Sen. Randy Gardner & Rep. Theresa Gavarone
• State of the City - 80+ guests
• State of the County - 90+ guests
• Presentations from City of Bowling Green, Bowling Green City Schools, Wood County Job & Family Services, League of Women Voters, and Toledo Metropolitan Area Council of Governments

• 129 Participants
• Present the I Love BG, Small Business of the Year, and Outstanding Customer Service Awards
• Guest Speaker Dr Michael Brown
• Theme: “Celebrate Each Day”
• Hosted by Stone Ridge Golf Club
• Award presenters; Dr David Ernsthausen, Jeri Frier, and Dave Harger

• Raised $22,265.80
• 144 Donors
• Concert by the Bowling Green Area Community Band at BSU Alumni Center
• Uncle Sam sponsors: City of Bowling Green, BSU, Cooper Standard, Meijer
• Fundraising events: Ziggy Zmomba’s Celebrity Bartenders, Julie’s Dance Studio, Belleville Brother’s Pork-a-Lean at the Farmer’s Market

• 65 Attendees
• “It’s Time” presented by Jennifer Devers, BGSU
• Hosted at the Bowling Green City Schools Performing Arts Center
• 9 sponsors: Farmers & Merchants State Bank, Fifth Third Bank, First Federal Bank, Genoa Bank, Glass City Federal Credit Union, The Henry County Bank, KeyBank, State Bank & Union Bank

• 12 programs; 16 guest speakers
• 42 members & growing
• 450 total attendees
• Host Location Wood County Hospital
• Created Facebook Page: 98 Likes
• Sponsored CPR/AED Defibrillator Training
• Website in the works
• Instrumental in organizing the first Manufacturing Day in Bowling Green

• 36 active Ambassadors
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Investors
By The Numbers

Total 483
New 43
Terminated 34
Retention 92.3%
New Member Retention 94%
**Shirley Woessner, BG Christian Food Pantry**

**I Love BG**

**Outstanding Customer Service**

To honor businesses that demonstrate exceptional customer service.

**I Love BG** - The Morning Show with Clint Corpe & Larry Weiss

Recognizes an individual(s) or organization for efforts in increasing the visibility and promotion of Bowling Green, and improving the quality of life of its citizens.

**Annual Holiday Parade**

Due to the weather, the 2017 Community Holiday Parade was cancelled. This decision was not taken lightly; the project team was focused on the safety and wellbeing of all involved. The parade had 96 registered units, including five area high school marching bands and the BGSU marching band. Supporters included 40+ sponsors, 72+ volunteers, WBGU-TV, Jerry Anderson, DJ Clint Corpe and Larry Weiss. Ryan Wichman of WTVL-11, and the City of Bowling Green were constantly working behind the scenes. The City of Bowling Green’s Administration, Fire, Police and Public Works were very supportive. We thank the entities mentioned above and all who spent their time, energy, and resources to create and organize their units. You are the ones who proved once again, why Bowling Green is a Best Hometown! Thank you!

--

**Major Fireworks Sponsors**

- BGSU
- meijer
- CooperStandard
- Walmart

**Major Parade Sponsors**

- Klitz Floral Design & Garden
- Heritage Corner Health Care Campus
- The Morning Show - 10th Anniversary
- Dave Horger, WBGU 88.1 fm

**Chamber Foundation EDUCATION Scholarships Funded**

3

A Charitable Corporation formed to provide economic support for the educational, cultural, civic, and economic development undertakings, and to bring greater economic diversity in the greater Bowling Green area, through the support of projects of the Bowling Chamber of Commerce and other business related endeavors.

**Your Donations Support**

- Annual Community Fireworks
- Annual Community Holiday Parade
- BGHS Scholarship
- BGSU/Owens Scholarship
- BGHS Leadership

**At a Glance:**

- 3000 Volunteer Hours
- 290 Volunteers
- 4 BGSU Practicum Students
- 182 Guest Speakers
- 420+ Sponsors/Partners
- 116 Event/Programs

**AMOUNT OF Scholarships Funded**

**$4,500**

**The Morning Show... 10th Anniversary**

**RATING SAVINGS**

- $57,000.00 Wood County Safety Council
- $39,995.00 Wood County Group/Retrospective

**Savings on Insurance Rates**

- 2-3% Savings on Insurance Rates

**Office Depot** - Reduced prices on office supplies

**The Hubbard Company** - Exclusive savings program

**Herzing University** - Tuition Reduction Program

**Savings!**

**2018 Annual Report**

**Amplifying Local Voices**

**Ruth Kuhlin** - President/CEO

**Using Media to Promote**

**Audience Engagement**

- 420+ Sponsors/Partners
- 182 Guest Speakers
- 4 BGSU Practicum Students
- 290 Volunteers

**Neutralized Turf Wars & Business Conflicts**

**Win Realizations**

- $57,000.00 Wood County Safety Council
- $39,995.00 Wood County Group/Retrospective

**Sponsorship Funding**

**Sponsors**

- BGSU
- meijer
- CooperStandard
- Walmart

**Savings!**

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**Savings!**

**office supplies**

- **2-3% Savings on Insurance Rates**

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**Award Recipients - Thank You**

**Enterprising Ideas - Meaningful Support**

**Zeus** - Dan Craig, President

Rosenboom Custom Crafted Cylinders

Recognizes men who support a culture that encourages women to achieve their full leadership potential, through active Mentorship, Supporting, and Development actions. Sponsoring by Heritage Corner Health Care Campus.

**Outstanding Citizens of the Year Male/Female**

Chet Marcin, Retired Attorney

Recognizes men who support a culture that encourages women to achieve their full leadership potential, through active Mentorship, Supporting, and Development actions. Sponsoring by Heritage Corner Health Care Campus.

**Outstanding Customer Service**

Shirley Woessner, BG Christian Food Pantry

Recognizes women & men who demonstrate an active leadership role for the betterment of the community through involvement in business, civic, social, and/or service organizations.

**Welcome Ambassador**

Catherine Welnhofer, Retired

Welcomes and recruits potential Chamber members.

**Ceremonial Ambassador**

Jay Deutschman, President, DACOR Internet Services

Acts as a goodwill representative at Chamber functions.

**Celebrating the Best Hometown Award**

Dan Craig, President

Galen Ash, Retired BG Chief of Police

Rebecca Ferguson, Retired

Galen Ash, Retired BG Chief of Police

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**Zeus - Dan Craig, President**

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